Questions from May 2017 Technical Webinar   **Presented by: Ett DiGiovanni**

Title: PRISM G2 Pre-Made, Off the Shelf Cost Management

#	Question	Answer
1	Does your Integrator tool work with other programs outside of financial systems, i.e. home grown systems? If so, can you give examples of other programs?	Yes. PRISM Integrator can be used to integrate with non-financial systems. Examples include a WBS synchronization we did between PRISM and Primavera P6, an integration with an Asset Management system as well as a Salesforce integration. It's a versatile tool that will allow you to integrate with any software tool.
2	Can organizations run PRISM G2 out of the box or will it require certain configurations based on company needs?	Yes, PRISM G2 can run out of the box, just like P6 can be run out of the box. All that's required is getting your company data loaded, i.e. WBS, CBS coding etc. PRISM G2 does provide various configuration options, but these do not involve any custom programming and take seconds to do by simply "checking" boxes. All the GUI forms, calculations, time-phasing, EVM analyses, integrations with P6 and MSP and reporting are all pre-made, off the shelf and part of the standard product. An experienced PRISM user, having used PRISM G2 or even PRISM Project Manager (our classic version) in the past, would be able to produce a cost report in 1 day, just like an experienced P6 scheduler would be able to produce a schedule in 1 day.

3	In order for this tool to be implemented in a useful manner for all members on the Org Chart slide, it looks like it may take more than 6 weeks stated to implement. Can you clarify?	All the benefits I listed for each role on the Org chart do not require any custom programming. Each person on the Org chart gets those benefits pre-made, off the shelf. They don't have to wait many months or even years to configure the software, like they need to do with some of our competitor's products. Think of implementing PRISM G2 as being the equivalent to implementing P6 or MSP. Does it take years to get P6 or MSP up and running and producing schedules? I would answer "No". Why? Because like PRISM G2, they're true pre-made, off the shelf solutions. That's how PRISM G2 differs from competitors that offer an integrated solution. We can have you up and running in 1 to 3 months, depending on the number of offices, staff and legacy projects you have available. Implementing PRISM G2 does not require you to have an ARES consultant working in your offices for years, "configuring" the software to produce useful reports for managing a project. Our MO has always been to get our clients up and running as quickly as possible and we've been successful in that regard.
4	How seamless does P6 schedules come into PRISM? Any issues with data loss?	We've developed our own API for importing activities and resources from P6 schedules. We don't use the one provided by Oracle, that our competitors use. Why? Because it's too slow. We can import thousands of activities and resources in a matter of minutes, without any data loss. It's project proven over many years of use by our existing clients.
5	Can updates or changes be made to P6 schedule data inside PRISM or is it a static schedule view?	Yes, updates and changes can be made to P6 activities and resources inside PRISM G2. Once the activities and resources have been imported, Users can make adjustments to the data to meet their needs. This is handy, especially in month-end situations where the process of re-importing a schedule is not possible due to reporting deadlines.

| 6 | Will PRISM have other schedule options available in future releases? Example, Open Plan, Asta Power Project or Phoenix. | We have had conversations with representatives from Asta Power and Phoenix about integrating with their solutions, but it's early days. If a client required integrations with those products, we would definitely consider making it a priority in our development roadmap.

Note that we also include a generic schedule import feature that involves exporting the data from Open Plan, Asta or Phoenix into Excel and then importing the data into PRISM G2. That's possible now. It's not as efficient as the seamless interfaces to P6 and MSP, but it does work. |