

Jonathan McNatty, PSP December 16, 2015







PROJECT MANAGEMENT SOLUTIONS THAT *SIMPLY WORK* SINCE 1989. www.drmcnatty.com

Thank you for joining today's technical webinar

- Mute all call in phones are automatically muted in order to preserve the quality of the audio for all attendees.
- Questions during the session, questions can be submitted through the Questions Box on the right side of the screen.
 We will try to address your questions at the end of the presentation, time permitting.
- Follow up all registrants will receive an Excel file listing all questions and responses along with a link to the recorded webinar.



Safe Harbor

- The statements made in this technical presentation are based on our current knowledge of the tools.
- Our statements should not be construed to be an official "Vendor perspective", but are intended to be the sharing of technical and user knowledge gained as we explore new paths and technologies, usually in advance of our clients.
- You need to make your own judgments as to the application of our shared ideas in your own, unique environment.
- The slides contain default data and is not meant to solve user issues or be used for consulting purposes. This software is highly customizable and can be used from different Owner and General Contractor perspectives.



Products and Services



- Authorized Oracle Primavera, Asta Powerproject and PMWeb Software Sales
- Experienced Industry Implementation Specialists & Consultants
 - P6, Contract Management, Unifier, Asta Powerproject, and PMWeb
- Custom Integration, Analytics, Dashboards, Risk and Role-based User Access
- Program and Project System Support Services and Partnering
- Mentored and Supported Project Staffing Resources



- Cloud Based, Global Managed Hosting Services
- P6 and Asta Cloud Team Deployments Reduce the Risk of Critical Data Loss
- Project Status, Java-free Risk and Collaboration Using P6 Web Services
- Contract Management Interface (CMI) Extend Your PCM Deployment



Tool Matrix

Business Process	ORACLE [®] PRIMAVERA	Asta Powerproject°	PM /eb [®]
Portfolio Management	P6, Unifier		Portfolios
Planning & Budgeting	Unifier	Powerproject	Planning
Estimating		BidCon	Estimating
CPM Scheduling	P6	Powerproject	Scheduling
Cost Management & Reporting	P6, Unifier	Powerproject	Cost Management
Document Management	Unifier		Doc. Management
Change Management	Unifier		Workflows
BIM/Engineering Forms	Unifier	Asta BIM	Engineering Forms
Risk Analysis	Risk Analysis	Asta Risk	Risk Register
Facility Management/Work Orders	Unifier		Facility Management
Claims Support & Analysis	P6	Powerproject	Scheduling Doc. Management



Abstract

Presentation title

Many Primavera Contract Management users are familiar with how Contract Management provide/allows users to organize documents and processes related to changes, including the ability to gather multiple pending changes into a single change document. The Contract Management Change Management process is used by many of our PCM clients and is certainly something that they want to be able to continue to do with whatever tool they may eventually replace PCM with in the future. DRMcNatty has researched the many available software options and has identified PMWeb as the best available solution when a client does not want to switch to Primavera Unifier. In this technical webinar Jon McNatty will demonstrate the use of PMWeb's Visual Workflow process to emulate the PCM Change Management Process.



Agenda

Change Management with PMWeb

- Overview Primavera Contract Management & PMWeb
- The 5 C's of Change Management
- Change Management in PMWeb
 - Setup Workflow & Settings for Email
 - Create RFI
 - Create Change Event from RFI
 - Collect multiple Change Events into Change Order (Budgeted/Committed)
 - Approve Change Orders (Email)
 - Applications for Payment
 - Review Cost Worksheet
- Questions



Overview

- PCM 14.x support ends June 2016
 - Perpetual licenses are forever, but technology is not
- Unifier is Oracle's recommended replacement for PCM
 - Unifier may be more than needed for some environments
 - Oracle has also talked about "Prime" as a migration path for PCM
- Our clients need solutions today
 - We took a good look at the solutions available "today"
 - Requirements based on 30 years experience with PCM as well as 40+ years in the construction industry
- We reviewed all major applications and selected PMWeb



Overview - Multi-project access

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ms			Y	Y		Y	Ч
RVS0	104 00	00002	Boston Medical Center	HSS Location at Window Jam	Approved	Hillcrest General Contractors - Mike N	Best Door and Window - Neil Young
RVS0	104 00	00003	Boston Medical Center	Questions over document 23	Approved	Wagner & Williams - Karen Watson	A+ Electric, Inc Tom Harker
utes RVS0 ts DVS0	104 00	00004	Boston Medical Center	Conflict	Submitted		PMWeb, Inc Matt Damon
RVS0	104 00	00005	Boston Medical Center	Drawing A-500 Issues	Approved	Rockwell Architects - Janice Rockwe	Best Door and Window - Neil Young
RVS0	104 00	00006	Boston Medical Center	Purchase Order	Submitted		
RVS0	104 00	00007	Boston Medical Center	HSS Location at Window Jam	Approved	Hillcrest General Contractors - Mike N	Best Door and Window - Neil Young
RVS0	104 00	80000	Boston Medical Center		Approved		
RVS0	104 00	00009	Boston Medical Center		Submitted		
RVS0	104 00	01A	Boston Medical Center	Dons RFI	Draft	DRMcNatty & Associates, Inc - Don N	DRMcNatty & Associates, Inc - Do
RVS0	104 00	00006	Boston Medical Center	Banner Pole Assemblies	Approved	Rockwell Architects - Ann Rockwell	Best Door and Window - Frank Jor
RVS0	104 00	00007	Boston Medical Center	General Requirements for RF	Approved	Rockwell Architects - Cliff Rockwell	A+ Electric, Inc Carrol Nash
U-200	00	00001	HBS Baker Library	Dimensions at Architectural S	Submitted	Wagner & Williams - Karen Watson	Hillcrest General Contractors - Mike
U-200	00	00002	HBS Baker Library	Dimensions at Stairs # 5 & #3	Submitted	Wagner & Williams - Karen Watson	Hillcrest General Contractors - Mike
s U-200	00	00003	HBS Baker Library	Dimensions of window #3	Draft	Wagner & Williams - Karen Watson	A+ Electric, Inc Tom Harker
U-200	00	00004	HBS Baker Library	Drawing Clarification	Submitted		
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MH-9	55 00	00001	Florida Perimeter Highway	Found buried abandoned tank	Submitted	Florida DOT - Michael Ritter	Blue Ridge Highway Contractors - I
MH-9	55 00	00002	Florida Perimeter Highway	Rough Grade stakes are not	Draft	Florida DOT - Michael Ritter	Blue Ridge Highway Contractors -
t MH-9	55 00	00003	Florida Perimeter Highway	Missing plan details	Draft	Florida DOT - Bryn Fosburgh	Blue Ridge Highway Contractors - S
U-201	00	00001	Harvard Square Station	Bid Inquiry	Draft	Blue Ridge Highway Contractors - Sc	Best Door and Window - Frank Jon



Overview - Full Cost Management

Proje	ect*	School Addition Automotive Center	▼ Peri	ods from *All* -	to *All* 👻		
Vork	sheet	General Contractor - Cost Worksheet	*				
D	etails N	lotes Attachments					
Drag	a column head	der and drop it here to group by that column					
+	Add		1	1			
_	Cost Code	Cost Code Description	Original Budget	Budget Changes-Pending	Budget Changes-Approved	Revised Budget	Original Commitments
•	02-02100-S	Excavation	\$75,000.00	\$0.00	\$1,000.00	\$76,000.00	\$5,000.00
• (02-02110-S	Site Remediation Supervision	\$26,000.00	\$0.00	\$0.00	\$26,000.00	\$0.00
• (02-02200-S	Site Preperation	\$48,000.00	\$0.00	\$0.00	\$48,000.00	\$0.00
• (02-02300-S	Earhwork & Landscaping	\$250,000.00	\$0.00	\$1,000.00	\$251,000.00	\$5,000.00
•	02-02500-S	Utility Services	\$105,000.00	\$0.00	\$0.00	\$105,000.00	\$0.00
•	02-02700-S	Bases and Paving	\$66,500.00	\$0.00	\$0.00	\$66,500.00	\$0.00
• (02-02950-D	Site Restoration & Rehabilitation	\$20,000.00	\$0.00	\$0.00	\$20,000.00	\$0.00
• (03-03300-S	Cast-in-Place Concrete	\$1,755,000.00	\$0.00	\$0.00	\$1,755,000.00	\$0.00
• (03-03400-V	Precast Concrete	\$35,000.00	\$0.00	\$0.00	\$35,000.00	\$0.00
)	04-04200-S	Masonry Units	\$835,000.00	\$0.00	\$0.00	\$835,000.00	\$0.00
•	05-05200-S	Metal Joists	\$55,000.00	\$0.00	\$0.00	\$55,000.00	\$0.00
)	05-05300-S	Metal Deck	\$95,000.00	\$0.00	\$0.00	\$95,000.00	\$0.00
	05-05400-S	Cold-Formed Metal Framing	\$90,000.00	\$0.00	\$0.00	\$90,000.00	\$0.00
•	05-05500-S	Metal Fabrications	\$85,000.00	\$0.00	\$0.00	\$85,000.00	\$0.00
•	06-06100-S	Rough Carpentry	\$550,000.00	\$0.00	\$0.00	\$550,000.00	\$0.00
•	06-06400-S	Architectural Woodwork	\$295,000.00	\$0.00	\$0.00	\$295,000.00	\$0.00
•	07-07100-S	Bituminous Dampproofing	\$60,000.00	\$0.00	\$0.00	\$60,000.00	\$0.00
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Overview Security – Standard Group Templates

,p*	Project Managers Description	Project Managers				
	Menu Item	Full Control	View	Create	Delete	Edit
Plar	nning					
Eng	ineering Forms					
Cos	st Management					
•	Contracts	✓	~	✓	✓	\checkmark
•	Requisitions	v	✓		✓	✓
•	A/R Payments	v	✓	✓	✓	✓
•	Online Change Requests	✓	√	√	✓	✓
•	A/R Payment Batches					
•	Master Commitments					
ſ	Change Events	✓	✓	✓	✓	✓
	> Header					
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	> Notes		✓			✓
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Overview - Dashboard

Controls [Dashboard	Proje	ct Center	Portfolio View	Map View	W8 Project	Asse	et	Infographic	Google Map	Harvard Map	Subway Ma
Harvard Baker Libra	ry Renovations	•	-	Cre	ate Project 🕂	Create From Te	mplate (s	Save 📄 Print			
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Project ID*	U-202			Planning					Target:			
Name*	Harvard Bake	r Library F	Renovations	Engineer					Projected:3/7/2010	- 6/20/2010		
Location	DISTRICT 3	- Harvard	Business 💌		-	Pending Ap	proved	ΞI	Budget 🥜			
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Percent Complete	0.00%			Accident In	vestigation	0	0		CP Number			
Scope			0		Summary	2	0		RFC Manager			
[1			Cost Mar	nagement							
Li Ma				Record Ty	pe	Pending Ap	proved					
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The 5 C's of Change Management

- Contacts
- Cost Codes
- Contracts
- Changes (Change Management)
- Cost Worksheet



The 5 C's of Change Management - Contacts

- PORTFOLIO/List/Companies
- Identify all companies working on the project
- List all the contacts & general information for each contact

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Projects	Record #	Company Name	Created By	Address 1	Zip	(City	State	Phone	Fax
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E Resources	PMWeb	PMWeb	Admin							
Classifications Matrix	ACME	ACME General Contractors	Admin	15 Rockhill Road	19004	1	Bala Cynwyd	PA	610-555-234	
📑 Items	PHILA DESIGN	Philadelphia County Design Group	ACME General Co				🍟 Import 🗸 📍			
Adjustments	DRM	DRMcNatty & Associates, Inc.	Ac							
Adjustment Groups	MECH	Mechanical Contractors	Ac Company ID*	ACME	Account #					
E Periods	STDPAV	Standard Paving and Concrete, Inc.	Ac Type	ACME General Contractors	Federal Tax					
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	ACMEGC	ACME General Contractors	De PMWeb Account ID							
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	BILLBND	Billard Bonds, Inc.		First Name	Last Name			Title	Cell	Email
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	CONCRETE	Concrete Materials	D	Y	Y		Y	Y	Y	Y
Cheduling	CPIPE	Concrete Pipe Company	D	Objection in		055105	Questo 1		040 555 0045	
Asset Management	GELCO	Gelco Space	D	Charlie Jo		OFFICE	Constructio	-	610-555-2345	cjones@acmegc.com
*	GENERAL	General Equipment Rental	D	Steve Jo	nson	FIELD	Project Mar	nager	215-555-6889	sjohnson@acmegc.com
Vorkflow	INSURE	Internat'l Insurance Company	Don McNatty - DRMc	318 Stony Rd	14086	1	Lancaster	PA	716-689-870	00



The 5 C's of Change Management - Cost Codes

- COST MANAGEMENT/Budgets/Cost Codes
- Customize Cost Code Values
- Use Microsoft Excel to Import/Export

Cost Management	School Addition	on Automotive Center		- ?					
🖃 🚞 Budgets									
Budgets	🥒 Edit 💈	Refresh							
E Cost Codes	Level # Des	escription*		# 0	of Characters	Values			
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E Forecasts	002 Spe	pecification Section		5					
E Cost Worksheets	003 Cos	ost Category		1					
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E Contracts	Inactive	Cost Code	Description		P Edit	Add X Delete	Paste From Excel	Export To Excel	-
		00-01100-D	Overhead & Profit		00	Pre-Construction Requi	rements	Text 1	_
E Planning		00-01100-O	Contingency		01	General Construction R			
		01-01100-O	Summary		02	Sitework			
Engineering Forms					03	Concrete			
Cost Management		01-01300-D	Administration Requireme	ents	04	Masonry			
3°		01-01300-O	Administration Requirement	ents-Schedule	05	Metals			

The 5 C's of Change Management - Contracts

- COST MANAGEMENT/CONTRACTS General Contractor Perspective
 - Overall Project Budget populates the

Original Budget column in the Cost Worksheet

Contract between the Owner and the General Contractor – populates the Original Income column in the Cost Worksheet

Contract between the General Contractor and Subcontractors/Vendors – populates the Original Commitments column in the Cost Worksheet



Engineering Forms

Cost Management

Budgets

Budgets -

E Cost Ledgers

Cost Worksheets
Define Worksheets
Budget Requests

Journal Entries

Production

E Contracts

Commitments

Master Commitments,

>

Contracts

Planning

The 5 C's of Change Management - Changes (Change Management)

COST MANAGEMENT/CHANGE MANAGEMENT – General Contractor Perspective



- Change Request against Committed Contract only, can collect multiple OCR into one Change Order
- Create Change Event (Potential Change) from an RFI, can be Budgeted or Committed, can collect multiple CE into one Change Order
- Change order to the Budgeted Contract, can collect OCR and CE into one Change Order
- Change order to the Committed Contract, can collect OCR and CE into one Change Order
- Create Application for Payment for the Budgeted Contract
- Create Application for Payment for the Committed Contract



The 5 C's of Change Management - Cost Worksheet

• COST MANAGEMENT/BUDGETS

Project*	*	School Addition Automotive Center	•	Periods from *All*	▼ to	*All* •		
Vorksh	heet	General Contractor - Cost Worksheet	*					
Deta	ails N	lotes Attachments						
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A Ad								
	ost Code	Cost Code Description	Original Budget	Budget Changes-Pending		hanges-Approved	Revised Budget	Original Commitments
02-	2-02100-S	Excavation	A	pproved Change O	rder 🕳	\$1,000.00	\$76,000.00	\$5,000.00
02-	2-02110-S	Site Remediation Supervision	\$26,000	00 S(.00	\$0.00	\$26,000.00	\$0.00
02-	2-02200-S	Site Preperation	\$48,000	00 S(.00	\$0.00	\$48,000.00	\$0.00
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02-	-02500-S	Litility Services	\$105.000	00 50	00	50.00	\$105,000,00	\$0.00
02-	-02700-S	00-01100-D Overhead & Profit		\$0.00		\$0.00	\$2	\$0.00
02-	2-02950-D	Site Restoration & Rehabilitation	\$20,000	00 S(.00	\$0.00	\$20,000.00	\$0.00
03-	-03300-S	Cast-in-Place Concrete	\$1,755,000	00 S(.00	\$0.00	\$1,755,000.00	\$0.00
03-	3-03400-∨	Precast Concrete	\$35,000	00 S(.00	\$0.00	\$35,000.00	\$0.00
04-	-04200-S	Masonry Units	\$835,000	00 S	.00	\$0.00	\$835,000.00	\$0.00
05-	-05200-S	Metal Joists	\$55,000	00 S(.00	\$0.00	\$55,000.00	\$0.00
05-	-05300-S	Metal Deck	\$95,000	00 S(.00	\$0.00	\$95,000.00	\$0.00
05-	-05400-S	Cold-Formed Metal Framing	\$90,000	00 S(.00	\$0.00	\$90,000.00	\$0.00
05-	-05500-S	Metal Fabrications	\$85,000	00 S(.00	\$0.00	Doviced	Pudget Tetal
06-	-06100-S	Rough Carpentry	\$550.000	00 S(00	\$0.00	Reviseu	Budget Total
06-	-06400-S	Architectural Woodwork	Subtota	al all Approved Cha	nges	\$0.00	\$295,000.00	\$0.00
07-	-07100-S	Bituminous Dampproofing	\$60,000	00 S(.00	\$0.00	\$60,000.00	\$0.00
		Original Budg	10,000,000	20	.00	2,200.00	10,002,200.00	1,830,000.00



Cost and Change Management Documents

noral Contractor Perspectiv

Default/UD	Document Type	Status	\$ Value Entered	Column in Cost Worksheet	Column in Cost Worksheet
Default	Budgets	Draft	Original Project Budget	Original Owner Budget Pending	Original Project Budget Pending
Default	Budgets	Approved	Original Project Budget	Original Owner Budget Approved	Original Project Budget Approved
Default	Contracts	Draft	Total Cost	Original Income - Pending	
Default	Contracts	Approved	Total Cost	Original Income - Approved	
Default	Commitments	Draft	Adustment 1/UOM Cost	Original Commitments - Pending	
Default	Commitments	Approved	Adustment 1/UOM Cost	Original Commitments - Approved	
User Defined	Variance	Auto Calc	Auto Calc	Variance Budgeted - Committed	
Default	Change Event	Draft	Ext. Cost	Commitment Changes - Pending	
Default	Change Event	Approved	Ext. Cost	Commitment Changes - Approved	
Default	Online Change Requests	Draft/Approved	Ext. Cost	None	
Default	Online Change Requests	Draft/Approved	Ext. Cost	None	
Default	Contracts/CO's	Draft	Owner Budget	Income Changes - Pending	
Default	Contracts/CO's	Approval	Owner Budget	Income Changes - Approved	
Default	Commitment CO's	Draft	Amount Requested	Commitment Changes - Pending	
Default	Commitment CO's	Approval	Amount Requested	Commitment Changes - Approved	
Default	Requsitions	Approved	% Complete/Current Invoice	Actual Income - Approved	
Default	Progress Invoices	Approved	% Complete/Current Invoice	Actual Costs - Commitment - Approved	



Workflow – Standard Procedures Flow Chart

D R McNatty



Workflow

D R McNatty

- WORKFLOW/Workflow
- Define Roles
- Create Roles and assign to a Users

Workflow	Select Level School Addition Automotive Center	×			
🖻 Inbox	Roles Business Processes (BPM) Default	s APM Rules			
🖃 🚞 Setup					
Email Templates	Save				
E Workflow	Options				
	Allow users in multiple roles	\checkmark			
	Allow roles to be used more than once in a workflow	\checkmark			
]			Deciment Mercenet
	- Users -	🥒 Edit 🕂 Add 🗙 Delete 🧔 Re	for a b		Document Manager* User Admin (admin)
	Lelegate / Replace User	Zelit T Add X Delete Z Re	rresn		
	🖃 🖳 Users	Role*	User*	Delegate	Notify On All:
		Architect	Jonathan McNatty(JMCNATTY)		Submissions
		Owner	Jonathan McNatty(JMCNATTY)		✓ Approvals
	Dan Beck (DBECK)	Project Manager Subcontractor	Jonathan McNatty(JMCNATTY) Jonathan McNatty(JMCNATTY)		✓ Branches
Planning	Don McNatty (DMCNATTY)				✓ Returns ✓ Rejects
Sec		H I Page Size 5	•		Vithdrawals
Engineering Forms					Final Approval
Cost Management	Lim Tan (LTAN)				✓ Final Approval ✓ Delegates
	Pam Powrie (PPOWRIE)				✓ Overdue Steps
Cheduling	Rudy Ising (RISING)				Can:
Asset Management	Thomas Wagner (TWAGNER)				✓ Edit Records
					✓ Edit Workflow
Workflow					✓ Edit Notes
Portfolio					✓ Edit Attachments
Joolbox					CC Jonathan McNatty (JMCNATTY)



Workflow

• Define Workflow Templates with Visual Workflow Designer

emplate Id*	2	г в	PM Mar	nagers 🕜		Overdue Alert -		
emplate Name*	Change Order Approval Process		Add			Alert Active		[
ecalculate Due Dates On Actions		U	Jser*			Days (+/-)		
ingle "All Must Approve" Email		No	record	s to displa	у.	Role(s)	Overdue Approver	
ssociate With	Commitments 👻	(I4 4	1 🕨	Page Size 5	Email		[
						Onscreen		[
isual Workflow Designer								
Roles & APM Rules			teps					
✓ Roles			Add R		Add Branch 🗙 Delete 🥏 Refresh			
Roles		#		Туре	Description	Action	Return To	Delegate
Document Manager			1	×	Project Manager	Next Step	Previous Approver	
Submitter			2	~	Architect	Next Step	Previous Approver	
Architect (JMCNATTY - Jo Owner (JMCNATTY - Jon			3	*	Owner	Final Approve	Previous Approver	
Subcontractor (JMCNAT								
Visual Workflow oading Message								
Roles Names	Project Manager —> Architect	→		Owner				



Workflow – Visual Workflow Designer

• Drag & Drop





Workflow

• Define Email Preferences

	Ø Define Role	Step - Internet Explorer		100.000			
Visual Workflow Designer	W http://drm	cnatty. pmweb.com /PMWeb/	NorkflowDefine	RoleStep.aspx?FromTe	mplateImage	=1&StepId=104&Ty	pe=Templat 🍄
Roles & APM Rules ✓ Roles ✓ Branch Rules	Save 🔚	Save & Exit 🕜 Cancel					
Roles	Step*	1		Options	- Generate Recor	ds Generate	
	Approver(s)*	Project Manager	•	All Must Approve	Action	Generate	
	Review Days*	5		Can Edit Record	Approve	None	-
Architect (JMCNATTY - Jonathan McNatty)	CC		P	Can Edit Attachments	Return	None	
Owner (JMCNATTY - Jonathan McNatty)				Can Final Approve	Reject	None	-
Project Manager (JMCNATTY - Jonathan McNatty) Subcontractor (JMCNATTY - Jonathan McNatty)	Manual CC			Require Comments	Withdraw	None	-
Subcontractor (SMCHAPTY - Sonatran McHally)			0	Allow Delegating	Final Approve	None	•
				Notify On All	Delegate	None	•
	Event Type(s)	Email Onscreen Message			Submit if W	orkflow enabled	
	Return To	Submitter	-	Approvals			
·	Resubput To	Returner	*				
Visual Workflow	D AM	Select	*				
	Instructions		~	Withdrawals			
Roles			\sim	Final Approval			
Names Submitter Project Manager				Delegates			
Withdrawal							



Create RFI

• ENGINEERING FORMS/RFI's

Engineering Forms	Drag a column header and d	rop it here to group by t	hat column		
Safety Forms	Programs *All*	- Proje	ects *All*	- 4	Add X Delete
E RFIS	Project Name	Project #	Record #	Description	Workflow Status
Submittal Items	Y	Y	Y	Y	Y
Submittal Sets	School Addition Automotive	C DEMO	000001	Additional Earthwork & Land	Draft
Meeting Minutes	K (1))	Page Size 20 -			
Drawing Lists	L				
Drawing Sets					
E Daily Reports					
Punch Lists					
Transmittals					
E Action Items					
E Correspondence					
20 Planning					
Engineering Forms					



Create RFI

- Assign RFI to a Project and fill out general information
- Create a Change Event from the RFI

School A	Idition Automotive Center 💌 🔎 🔒 🔚 🔓 🔘 🍰	9	G- Generate	🔒 Assign 🗸 🗸			
Project*	School Addition Automotive Center	From	ACME Ger M Change	son 👻 🔎	Transmittals	Via	
Phase	Select 💌	То	DRMcNatty & Associates,	inc Jonathan Mci 🔻 🔎	Date To No records to display.	Via	
WBS	Select WBS 🗸 🔎	Trade	Select	-	H H H Page Size 5		
RFI #*	001	CSI Code					
Description	Additional Earthwork & Landscaping	Category	Select	-			
Reference		Priority	Select	-			
Status	Draft 👻						
Revision	0 Date 9/2/2015						
RFI Date							
Details	Specifications Notes Attachments						
Questi	on .	Date Required		Answer		Date Answered	
ABC	Font Name 🔹 Real * 📔 B I 🖳 abe 📰 🗮 🗮 🗎 A * 🖉	•	1	Font Name 🔹	Real▼ B I U abe I I I I	A • 🗞 • 🔜 🛤	
Addit	onal Earthwork and Landscaping has been added to the contract.			Additional Excavation, E	arthwork & Landscaping has been added in Area A. See	e plan drawing F-01.	
/ I	esign 🔇 HTML 🔍 Preview			🥕 Design 📣 HTM	1L 🔍 Preview		
				Effects: 🗹 Scope of Wo	rk 🗹 Cost 🗹 Schedule	CE# 0	



Create Change Event (Potential Change)

- Change Event can have Budgeted and Committed Line Items
- Assign to Cost Codes in Line Item

1 - School Addition Automotive Center - Owner Request 💌 🔎 📑 🔛 💭 🌍 🐨 🕞 💌 ?														
Project*	School Addition A	utomotive Center	-	Company	S	elect Company		- 🔎	- Recap					
Record #*	1			Cause		Select		•	Project B	Budget		\$2,000.00		
Description	Owner Request A	ditional Scope Earl	work & Land			Select			Owner B	ludget		\$2,000.00		
Source Record	RFI: 002			Requested	S	Select Company		- 🎤	Ext. Cost	t		\$2,000.00		
Revision	0	Date	7/16/2015	Category		Select		•	Days			10.00		
Status	Submitted	•		Reference										
Change Request	001 - Additonal S	cope - Earthwork & I	Landscap 👻	Change Requ	iest # 1									
Risk Analysis	Select Risk Analy	sis	-											
Effective Date	I													
Details	Details Adjustments Specifications Notes (3) Attachments													
Budget														
Drag a column h	eader and drop it he	re to group by that o	olumn											
🥜 Edit Select	ed Lines 📃 Add	i Items 🛛 🕂 Add	X Delet	e 🥏 Refresh Sa	ave Layout	Load Default Lay	out 🗸 Use Units							
Line #	Status	Item	Description		U	MOL	Quantity	Unit Cost		Adjust	ment 1	Тах	Adjustment 2	Project Budget
001	Pending		Additional E	xcavation			1.00	s	\$1,000.00		\$0.00	\$0.00	\$0.00	\$1,000.00
002	Pending		Additional E	arthwork & Landscaping	9		1.00	S	\$1,000.00		\$0.00	\$0.00	\$0.00	\$1,000.00
							2.00		\$2,000.00		\$0.00	\$0.00	\$0.00	\$2,000.00
	1))	Page Size 10 🝷												
Cost														
	eader and drop it he	re to group by that o	olumn							_				
Edit Select	ted Lines 🛛 🚳 Li	nk Change Request	(s) 🗌 A	dd Items 🛛 🚳 Add Li	inked	+ Add X Delete	e 🥏 Refresh Sa	ve Layout	Load Def	fault	Cost Co	de		
Line #	Status	Linked Budget	Line	Item	Descriptio	on	Ext. Cost	Commitme	ent		02-0210	00-S		S
001	Pending				Additional	I Excavation	\$1,000.00	AA450-01	000 - Standa	ard F				
002	Pending				Additional	I Earthwork & Landscap	pi \$1,000.00	AA450-01	000 - Standa	ard F	02-0230	00-S		
	\$2,000.00													



Collect Multiple Change Events into one Change Order - Budgeted

- Add Markup as a Line Item
- Click the Workflow Tab to start the Workflow Process

🖻 Cost Worksheets \land	001 - School A	Addition Autom	otive Center - AdditioanI Sc 🔻 🔎		0 🎓 👫	• 🙃 • ?				
E Define Worksheets	Project*	Schoo	Addition Automotive Center	-		_	Recap			
Budget Requests	Contract*		Addition Automotive Center - Philadelpl						Days	
5 Journal Entries				·		(Driginal Contract Amou			
E Production	Company Record #*	001	Iphia County				Prior Approved Change		\$0.00 0.00	
Contracts							Prior Revised Contract	\$10,000,0		
E Contracts	Change Order						Total of This Change		00.00 0.00	
Master Commitments	Description	Additio	anl Scope Excavation & Earthwork			C	Contract to This Change	e \$10,002,2	00.00	
	Reference									
E Commitments	Category	Sele	ect 💌							
Change Management	Revision	0	Date 7/16/2015	5						
🖻 Online Change Requ	Status	Submi	tted 👻							
E Change Events	Days +/-	0.00								
E Contract COs	Effective Date									
< >	Ellective Date									
📕 🖯 Planning										
	Details	Adjustments		Attachments	Workflow					
Y Engineering Forms	Drag a column	header and dro	op it here to group by that column	L						
Cost Management	Link CE	Add 🛉	🔲 Add Items 🥜 Edit 🗙 De	lete 🥏 Refresh	Use Units S	ave Layout Load	I Default Layout	-		
🛃 Scheduling	Line #	Item	Description	Owner Budget	Adjustment 1	Adjustment 2	Тах	Total Price	Cost Type	Cost Code
~	001		Additional Excavation	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00		02-02100-S
💓 Asset Management	002		Additional Earthwork & Landscaping	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00		02-02300-S
Vorkflow	003		Overhead & Profit	\$200.00	\$0.00	\$0.00	\$0.00	\$200.00		00-01100-D
Portfolio				\$2,200.00	\$0.00	\$0.00	\$0.00	\$2,200.00		



Workflow

) R McNatty

- Select an Action and Save the Change Order
- Change Order will be emailed to next user in the workflow
- Type comments for next user in the workflow

Details	Adjustments	Specifications	Notes	Attachments	Workflow		
A O Dele	rove im ict draw I Approve	Email Prev Subject Email Body	PMWeb Approv A document h Admin . Work Infor - Do Chan - Pro	val Request: Comm as been Submitte aflow Document mation: ocument type: Co ge Orders oject Name: Sch motive Center	ed for approval b	Comments Please review the change order for approval and forward to the Architect.	~
Car	ncel	Add CC					Ť

Workflow

• Audit trail of the Workflow with Time and Date

Refresh											
	#	Туре	All Must Approve	Due Date	Role		User		Delegate	•	Instructions
		× .			Submitter -						
1	1	×		12/20/2015	Project Mana	ager	Rudy Ising				
10	2	× .		12/25/2015	Architect		Jonathan McNatty				
1	3	× .		12/30/2015	Owner		Jonathan McNatty				
mail Generat	ed Step	Due D)ate	Role(Use			User Admin (admin)	Action D		Action Time 02:03:18 PM	Action Submit
Template											
Roles Names	ler Approval		Submitt		Project Mana	ger	Architect	Own	her	Final Approv	



Email Notification

- Users with Final Approval can Approve/Reject from email
- Change Order will follow the rest of the Workflow

A <u>document</u> has been <u>Approved</u> by Project Manager. Workflow Document Information:

- Document type: Commitment COs
- Document Name: School Addition Automotive Center
- Document Description: Additional Scope Earthwork & Landscaping
- Action Date: 12/14/2015
- Due Date: 12/19/2015
- Database Name: PMWebDemo
- Comments: Please review and Approve/Reject the Change Order

Click the Document hyperlink to open it for review.

Approve Reject

PMWeb Workflow Administrator

Note: This email message was automatically generated. Please do not reply to this message.



Change Order Approval – Budgeted/Committed Change Order

• Change Orders can be Approved manually in the Change Order document

001 - School A	001 - School Addition Automotive Center - AdditioanI Sc 🔻 🔎 🔒 🔚 🙀 💭 🍰 🥵 💌 🗁 💌 ?													
Project*			Addition Automo			•			F	Recap		Days		
Contract*	-	School	Addition Automo	otive Center -	Philadelpl	*				Driginal Contract Amou	nt \$10,000,0	00.00		
Company	F	Philadel	phia County							Prior Approved Change	s	\$0.00 0.00		
Record #*	0	001	Prior Revised Contract \$10,000,000.00 0.00											
Change Order E	Date		Total of This Change \$2,200.00 0.00											
Description	A	Additioa	inl Scope Excava	ation & Earth	work					Contract to This Change	e \$10,002,2	00.00		
Reference									L					
Category		Sele	ct	-										
Revision		0		Date	7/16/2015	;								
Status		Submit	ted 🔹											
Days +/-		Draft												
Effective Date		Submi	tted											
		Return												
Dataila		Resub		41	Notes	Attestante		Workflow						
Details		Approv				Attachments		VVORKIIOW						
Drag a column h				p by that colu	mn									
Link CE	+.	Withdr	awn	🥜 Edit	X Del	ete 🥏 Refre	esh	Use Units S	ave Layout Load	I Default Layout				
Line #	Item		Description			Owner Budget	-	Adjustment 1	Adjustment 2	Тах	Total Price	Cost Type	Cost Code	
001			Additional Exca	avation		\$1,000	0.00	\$0.00	\$0.00	\$0.00	\$1,000.00		02-02100-S	
002			Additional Earth	hwork & Land	Iscaping	\$1,000	0.00	\$0.00	\$0.00	\$0.00	\$1,000.00		02-02300-S	
003			Overhead & Pro	ofit		\$200	0.00	\$0.00	\$0.00	\$0.00	\$200.00		00-01100-D	
						\$2,20	0.00	\$0.00	\$0.00	\$0.00	\$2,200.00			



Requisitions

• Create a Payment Application for the Budget Contract

				5		
Production	Drag a column header and dr	rop it here to group by	that column			
🖃 🚞 Contracts	Programs *All*	- Pro	jects *All*	•	🛉 Add 🗙 Delete	🥏 Refresh 🛛 📄 Layouts
E Contracts	Project Name	Project #	Record #	Workflow Status	Contract	Description
Master Commitments	Y	Y	Y	Y	Y	Y
Commitments						
🖃 🚞 Change Management	School Addition Automotive	DEMO	000001	Approved	AA450-00012 - Summary	Application for Payment with
🖻 Online Change Requ		Page Size 20 -				
E Change Events						
E Contract COs						
Commitment COs						
🗉 🚞 Funding						
🖃 🚞 Invoices						
Requisitions						
< >						
C Planning						
Engineering Forms						
Cost Management						
	-				31 10	\sim



Requisitions

• Payment Application shows Contract Snapshot

Project* Contract*	School Addition Automotive Center AA450-00012 - Philadelphia County - Summar	Invoice Date Billing Terms	Select 🔻	Contract Snapshot Original Contract Approved Change Orders	\$10,000,000. \$2,200.
Company	Philadelphia County	Invoice Due		Revised Contract	\$10,002,200.
Description	Application for Payment with Philadelphia County			Total Invoiced	\$106,870.
Invoice #	1 Create Next			Total Retained	\$0.0
Record #*	001			Earned Less Retainage	\$106,870.
Reference				Less Prior Invoices	\$0.0
Category	Select 💌			Current Payment Due	\$106,870.0
Revision	0 Date 7/16/2015			Unapplied Payments Available	\$0.0
Status	Approved 👻			Payments Applied	\$0.0
Cost Period	Select 🔻			Open Balance	\$106,870.
Paid In Full				Balance To Invoice	\$9,895,330.0



Requisitions

• Change Orders can be brought in by Link Change Orders to include in payment

1	Details	Adjustments Specif	fications Payme	ents Notes	Attachments							
Dra	ag a colu	imn header and drop it here to g	roup by that column									
-	Add	🥜 Edit 🗙 Delete I	Delete Actual Costs	2 Refresh Save	Layout Load De	fault Layout 🛛 🎯 Lir	k Change Orders	© Production A	dd Actual Costs			
	Line #	Description	Cost Code	Adjustment 1	Tax	Adjustment 2	Scheduled Value	Prior Stored Material	Current Stored Material	Total Stored Material	Prior Invoices	Current Invoice
	Y	Y	Y	Y	7	V	Y	Y	Y	Y	Y	Y
•	041		09-09680-S	\$0.00	\$0.00	\$0.00	\$55,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
×	042		09-09900-S	\$0.00	\$0.00	\$0.00	\$155,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
×	043		10-10100-V	\$0.00	\$0.00	\$0.00	\$67,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
×	044		10-10400-V	\$0.00	\$0.00	\$0.00	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
×	045		10-10500-V	\$0.00	\$0.00	\$0.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
×	046		10-10520-V	\$2.00	\$0.00	\$0.00	\$32,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	047		15-15100-S	\$0.00	\$0.00	\$0.00	\$240,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	048		15-15300-S	\$0.00	\$0.00	\$0.00	\$220,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	049		15-15400-S	\$0.00	\$0.00	\$0.00	\$640,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	050		15-15700-S	\$0.00	\$0.00	\$0.00	\$808,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	051		16-16100-9	\$0.00	\$0.00	\$0.00	\$143,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	052		16-16700-S	\$0.00	\$0.00	\$0.00	\$89,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	053		50-01100-O	\$0.00	\$0.00	\$0.00	\$202,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	054	K	00-01100-D	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
۲	055	Additional Excavation	02-02100-S	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
۲	056	Additional Earthwork & Landso	02-02300-S	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
۲	057	Overhead & Profit	00-01100-D	\$0.00	\$0.00	\$0.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00
				\$0.00	\$0.00	\$0.00	\$10,002,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106,870.00



Cost Worksheet

- Budgeted/Committed Costs
- Approved/Pending Change Orders
- Payment Applications Budged/Committed

mitment - Approve	Actual Costs - C	Actual Income - Approved	Project Variance	Revised Commitments	Commitment Changes-Approved	Commitment Changes-Pending	Original Commitments
\$0.00		\$24,000.00	\$240,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$27,426.41	\$274,264.12	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$24,450.00	\$244,500.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$6,500.00	\$65,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$773.59	\$7,735.88	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$23,500.00	\$235,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$150,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$65,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$121,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$150,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$2,500.00		\$100.00	\$72,000.00	\$5,000.00	\$0.00	\$1,000.00	\$5,000.00
\$0.00		\$0.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00		\$0.00	\$48,000.00	\$0.00	\$0.00	\$0.00	\$0.00
\$1,000.00		\$100.00	\$247,000.00	\$5,000.00	\$0.00	\$1,000.00	\$5,000.00



Cost Worksheet

• Can be exported to Excel

Cost Code	Cost Code Description	Original Budget	Budget Changes-Pending	Budget Changes-Approved	Revised Budget	Original Commitments
01-01100-6	Summary	240000.00	0.00	0.00	240000.00	0.00
01-01300-D	Administration Requirements	274264.12	0.00	0.00	274264.12	0.00
	Administration Requirements-					
01-01300-0	Schedule	244500.00	0.00	0.00	244500.00	0.00
01-01400-S	Quality Requirements-Testing	65000.00	0.00	0.00	65000.00	0.00
01-01400-V	Quality Requirements-Software	7735.88	0.00	0.00	7735.88	0.00
01-01500-0	Temporary Facilities and Controls	235000.00	0.00	0.00	235000.00	0.00
01-01500-S	Temporary Facilities and Controls	35000.00	0.00	0.00	35000.00	0.00
01-01700-D	Execution Safety Requirements	150000.00	0.00	0.00	150000.00	0.00
01-01700-0	Execution-Insurance & Taxes	65000.00	0.00	0.00	65000.00	0.00
01-01740-0	Execution Requirements-Permits	100000.00	0.00	0.00	100000.00	0.00
01-01750-0	Execution Requirements-Legal Fees	100000.00	0.00	0.00	100000.00	0.00
02-02050-D	Basic Site Materials	121000.00	0.00	0.00	121000.00	0.00
02-02100-D	Site Remediation	150000.00	0.00	0.00	150000.00	0.00
02-02100-S	Excavation	75000.00	0.00	1000.00	76000.00	5000.00
02-02110-S	SIte Remediation Supervision	26000.00	0.00	0.00	26000.00	0.00
02-02200-S	Site Preperation	48000.00	0.00	0.00	48000.00	0.00
	Earhwork & Landscaping	250000.00	0.00	1000.00	251000.00	5000.00
				5-1 B		



Cost Worksheet

• Multi Project Reporting using Custom Tabs

Controls Dashl	board Pro	oject Center	Portfoli	o View Ma	p View	W8 Projec	t Ass	et Infograph	nic Google	e Map Ha	arvard Map	Subway Map
		·								•		
I		¢ 100%	• •		Find Next	-	۵ ک					
DRM.	CNATTY					Bu	dget M	ultiple Pro	jects De	tails Wor	ksheet	
	A	в	с	D=B+C	E	F=E/D	G=D-E	H=A-D	1	J	K=D+J	L=A-K
Project	Current B Budget	Base Contract Amount	Approved Changes	Total Commitments	Approved Payments	% Paid	Unpaid Balance	Current Budget Variance	Pending Commitments	Forecast Commitments	Anticipated Cost	Project Budget Variance
ADMI	\$260,000.00	\$92,000.00	\$5,000.00	\$97,000.00	\$8,000.00	8.25%	\$89,000.00	\$163,000.00	\$10,000.00	\$0.00	\$97,000.00	\$163,000.00
02 - Soft Costs	\$120,000.00	\$92,000.00	\$5,000.00	\$97,000.00	\$8,000.00	8.25%	\$89,000.00	\$23,000.00	\$10,000.00	\$0.00	\$97,000.00	\$23,000.00
03 - Hard Costs	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$40,000.00	\$0.00	\$0.00	\$0.00	\$40,000.00
04 - FF & E	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$40,000.00	\$0.00	\$0.00	\$0.00	\$40,000.00
06 - Contingency	\$80,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$80,000.00
Atlanta Bank Branch	\$1,450,010.00	\$123,000.00	\$12,000.00	\$135,000.00	\$22,500.00	16.67%	\$112,500.00	\$1,315,010.00	\$0.00	\$0.00	\$135,000.00	\$1,315,010.00
01 - LAND	\$930,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$930,000.00	\$0.00	\$0.00	\$0.00	\$930,000.00
02 - BUILDING COSTS	\$200,000.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$200,000.00	\$0.00	\$0.00	\$0.00	\$200,000.00
03 - ARCH & ENGINEERING	\$320,000.00	\$60,000.00	\$7,000.00	\$67,000.00	\$22,500.00	33.58%	\$44,500.00	\$253,000.00	\$0.00	\$0.00	\$87,000.00	\$253,000.00
04 - BANK EQUIPMENT	\$10.00	\$63,000.00	\$5,000.00	\$68,000.00	\$0.00	0.00%	\$88,000.00	-\$87,990.00	\$0.00	\$0.00	\$68,000.00	-\$87,990.00
Birmingham Bank	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
01 - LAND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
02 - BUILDING COSTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
03 - ARCH & ENGINEERING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
04 - BANK EQUIPMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
05 - FURNITURE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
06 - MERCHANDISING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
07 - SIGNAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



Summary

- Primavera Contract Management users easy transition (terminology)
- Alerts, Inbox, Email communication and Customized Dashboards
- Import/Export with Microsoft Excel very useful
- Customized Workflow Visual Workflow
- Customizable Folder Structure
- Drag and Drop features throughout software
- Customize Forms/Reports with MS Word (no report writer)
- BI Reporting very powerful
- Document Manger with customized folder structure(separate login)
- User defined Cost Worksheets
- Great technical support



Questions & Comments

- All questions are gathered into a master sheet, answered and distributed to all registrants as well as posted on our website.
- Answers are based on our own experiences using the various software products covered in this webinar.

Thank you for participating

Contact - contact@drmcnatty.com



Upcoming Events



CPM Conference 2016 January 31 - February 5 Sheraton Canal Street New Orleans, LA





AACE 3rd Annual Northeast Total Cost Management Symposium March 24 - March 25, 2016 DoubleTree Hotel Valley Forge, PA



Call for Abstracts

Seeking 45-Minute Technical Presentations Abstracts due December 31, 2015

Submit your abstracts to: Jon McNatty-Symposium Committee Chair jmcnatty@drmcnatty.com Dan Beck- Symposium Committee Chair dbeck@drmcnatty.com



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